# **General Evaluation Factors**

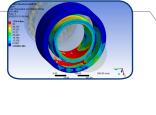
for Rolling Bearings

# **Technology Factor**

- Types and range
- Engineering
- Calculations and simulations
- Design
- Executions
- Machinings
- Treatments
- Manufacturing techniques
- Optimization

#### **R&D** Factor

- Products
- Processes
- Innovation



# Application Factor

Characteristics and requirements



# **Organization Factor**

- Network and logistics
- Representations and warranties
- Institutional documentation and dossiers
- Track records
- Governance
- Services
- Protocols and procedures
- Stock availability



#### **Price Factor**

Value for money in relation to TCO (Total Cost of Ownership)

#### **Steel Factor**

- Properties
- Composition
- Cleanliness
- Protocols and specifications



## **HR Factor**

- Values and conduct
- Knowledge and expertise
- R&D team
- Technical team
- Back office team
- CRM team
- Manufacturing team



### **Structure Factor**

- Tangible assets
  (properties and facilities)
- Equipment and machines
- Vertical integration (in-house operations)
- Output capacity
- Intangible assets



