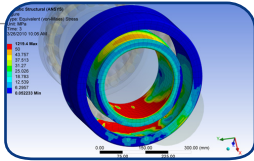


General Evaluation Factors

for Rolling Bearings

Technology Factor

- Types and range
- Engineering
- Calculations and simulations
- Design
- Executions
- Machinings
- Treatments
- Manufacturing techniques
- Optimization



Application Factor

- Characteristics and requirements



Organization Factor

- Network and logistics
- Representations and warranties
- Institutional documentation and dossiers
- Track records
- Governance
- Services
- Protocols and procedures
- Stock availability

R&D Factor

- Products
- Processes
- Innovation

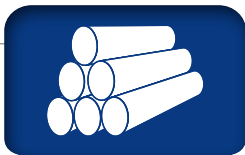


Price Factor

Value for money
in relation to TCO
(Total Cost of Ownership)

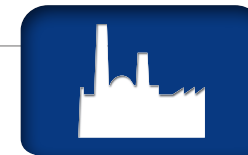
Steel Factor

- Properties
- Composition
- Cleanliness
- Protocols and specifications



HR Factor

- Values and conduct
- Knowledge and expertise
- R&D team
- Technical team
- Back office team
- CRM team
- Manufacturing team



Structure Factor

- Tangible assets
(properties and facilities)
- Equipment and machines
- Vertical integration
(in-house operations)
- Output capacity
- Intangible assets